

Lori Yando

From: Joseph Seman-Graves
Sent: Wednesday, December 21, 2022 2:56 PM
To: Mayor; Lori Yando
Cc: Amanda Primeau
Subject: BOM Agenda Request Item_January 6th Meeting
Attachments: Agenda Item Request_ White Street Contract Award to Callanan Industries.pdf

Good afternoon all,

I would like to add the approval of a contract with Callanan Industries for the White Street Improvement Project onto the BOM meeting scheduled for January 6th. The recommendation is to accept the base bid of \$649,995 without any of the three alternative bid items and award the contract to Callanan Industries. At this cost, which includes a \$50,000 contingency fund, the city would be able to fund the project with grants. Specifically, we intend to use the \$460,000 award from NYS DEC in conjunction with an award of \$225,000 from National Grid.

Thank you and please reach out should you have any questions.

Best,
Joe

REQUEST FOR AGENDA ITEM
Legislative Request / BOM Request

Legislative Request BOM Request

Date 12/21/2022
Department Building & Planning
Contact Person Joe Seman-Graves

PERPOSE FOR REQUEST:

Adoption of Resolution: _____
Adoption of Local Law: _____
Adoption of Ordinance: _____
Budget Amendment: _____
Bond Approval: _____
Contract Authorization:
Other (Briefly Explain)

Budget Amendment (State the following)
Increase Account/Line No. \$649,995
Decrease Account /Line No. _____
Source of Funds \$460,000 from NYS DEC & \$189,995 from National Grid (with \$35,005 left on the National Grid Grant of \$225,000)

CONTRACT AUTHORIZATION

Purchase Equipment/Supplies: _____
Lease Equipment/Supplies: _____
Professional Services (Construction):
Education/Training: _____
Settlement of Claim: _____

Grants:

New _____
Renewal _____
Submission Dead Line _____

Fiscal Impact in Dollars or Percentage

Federal 0

State \$460,000

City of Cohoes

National Grid \$189,995

All back -up material has been submitted x

Explanation:

The city applied for and was awarded funding by the New York State Department of Environmental Conservation through the 2021 Consolidated Funding Application (CFA) process for the implementation of the City's White Street and Pocket Park Streetscape Improvement project.

This phase of the White Street and Pocket Park project will result in the implementation of the previously funded streetscape design, which includes sidewalk replacement, street trees, and the addition of a Pocket Park fitted with bike racks, seating, seasonal plantings, and a mural, among other things.

An "Invitation to Bid" was approved to be issued by the BOM at their September 30th, 2022, meeting, and was published on October 17th, 2022. The four submitted bids were opened at 10am on Friday December 9, 2022, with Callanan Industries being the apparent low bidder (bid tabulation attached). Labella reviewed the submitted bids and confirmed in the attached Bid Review Recommendation Letter that Callanan Industries was the lowest responsible bidder and went on to recommend that the city award the contract to Callanan Industries.

City staff recommend accepting the base bid of \$649,995 without any of the three alternative bid items and awarding the contract to Callanan Industries. At this cost, which includes a \$50,000 contingency fund, the city would be able to fund the project with grants. Specifically, the city intends to use the \$460,000 award from NYS DEC in conjunction with an award of \$225,000 from National Grid.

Should you have any questions please do not hesitate to contact me by email Jseman-Graves@ci.cohoes.ny.us or phone at 518-233-2130.

Submitted by: Joe Seman-Graves date 12/21/2022



December 9, 2022

Joseph Seman-Graves
City of Cohoes
97 Mohawk Street
Cohoes, NY 12047

Re: *Cohoes Connectivity Plan - White Street Improvements
Bid Review Recommendation Letter*

Dear Mr. Seman-Graves,

At 10 AM on Friday, December 9, 2022, bids were opened for the City of Cohoes' "White Street Improvements" project. A total of four (4) bids were received. A summary of the bids is attached for your reference.

The apparent lowest responsible bidder for the project was identified as:

Callanan Industries
PO Box 15097
Albany, NY 12212

The apparent low bidder information is as follows:

\$649,995	Base Bid (including a \$50,000 Field Order Contingency)
- \$2,500	Alternate 1 (Deduct) – Integrally Colored & Stamped Concrete
- \$0	Alternate 2 (Deduct) – Canal Stone Seating
- \$19,550	Alternate 3 (Add) – Granite Cobbles

Items in bold are to be accepted, based on discussions with the City.
Total bid price with selected alternates is \$669,545.

The engineer's estimate for the Base Bid of the project with the Contingency and Add Alternate 3 was \$800,000.

LaBella Associates has reviewed the submitted bids for accuracy and completeness. Additionally, LaBella has completed a background verification of the low bidder, confirming adequacy of the bidder qualifications including the review of prior contract work completed similar in nature to work proposed and success of prior work efforts and reference verification responses.



The following documentation was reviewed during the background verification:

- o Bid Sheet including acknowledgement of Addenda
- o Non-Collusive Bidding Certification
- o Bidder's Qualification Statement
- o Subcontractors with MWBE Participation
- o Substitutions and Proposed Product Forms
- o Owner's Hold Harmless Agreement

The low bid was determined to be within an acceptable range of the total bid with a deviation less than 20% below the engineer's estimate. There was less than a 15% delta between the low and next high bid. The bid tabulation is attached for your reference.

Based on the bids received and above evaluation, LaBella has determined Callanan Industries to be the lowest responsible bidder, including any combination of alternates.

LaBella therefore recommends to the City of Cohoes that the contract for the "*White Street Improvements*" project be awarded to **Callanan Industries** in the amount of **\$669,545**.

Please do not hesitate to contact me at (518) 266-7322 if you have any questions regarding this matter. All of us at LaBella look forward to working hand-in-hand with the City to advance this notable project from construction to completion.

Sincerely,

A handwritten signature in cursive script, appearing to read 'Kevin Hasselwander'.

Kevin Hasselwander, RLA, ISA
Landscape Architect, Project Manager

Cohoes White Street Improvements

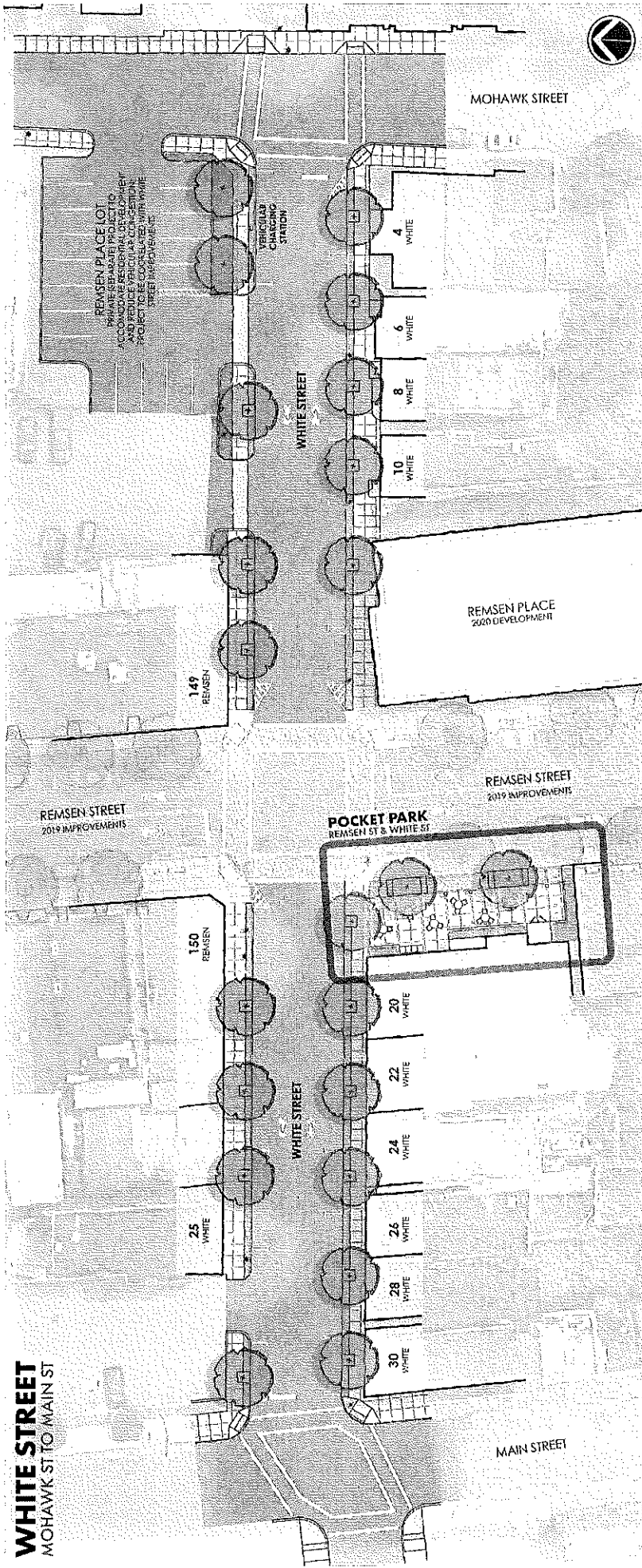
Bid Summary Table
Friday, December 9, 2022 at 10:00 AM

Bidder Number	Bidder Name	Bidder Address	Bidders Qualification Form	Subcontractors Form	Substitution Form	Non-Collusive Affidavit	Owner's Hold Harmless	Proposed Product Form	Bid Bond	Addendum 1	Addendum 2	Total Base Bid Includes \$50,000 Allowance	Alternate #1 (Deduct) Stamped & Colored Concrete	Alternate #2 (Deduct) Canal Stone Seating	Alternate #3 (Add) Granite Cobbles	Total Including Add All #3
1	Peter Luizzi & Bros. Contracting	857 1st Street, Watervliet, NY 12189	■	■	■	■	■	■	■	■	■	\$771,300.00	-\$8,000.00	-\$1,600.00	\$13,000.00	\$784,300.00
2	New Castle Paving	1 Madison Street, Suite 100, Troy, NY 12180	■	■	■	■	■	■	■	■	■	\$798,909.00	-\$8,600.00	-\$6,100.00	\$4,000.00	\$802,909.00
3	WM. J. Keller & Sons Construction	1435 Route 9, Castleton, NY 12033	■	■	■	■	■	■	■	■	■	\$767,271.00	-\$12,713.00	-\$4,218.00	\$3,600.00	\$770,871.00
4	Callanan Industries	PO Box 15097, Albany, NY 12212	■	■	■	■	■	■	■	■	■	\$649,995.00	-\$2,500.00	\$0.00	\$19,550.00	\$669,545.00
5																
6																
7																
8																
9																
10																

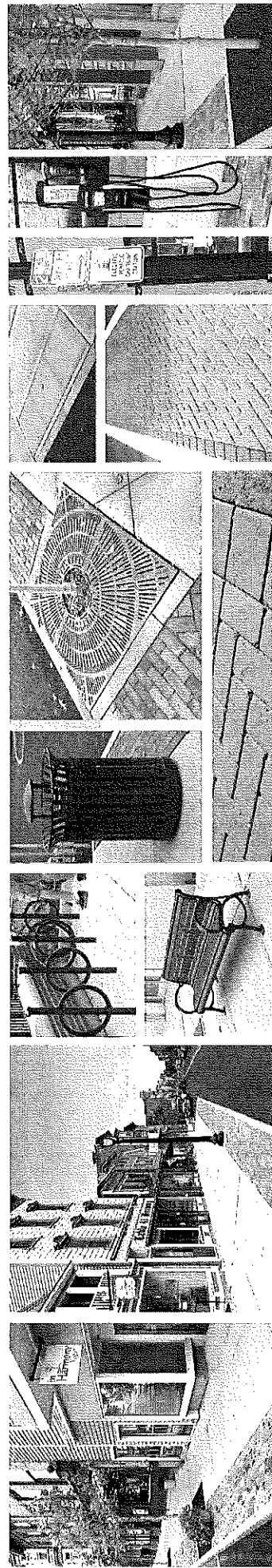
Apparent Low Bidder

Engineer's Estimate (Rounded): \$800,000.00
Overall Bid (Average): \$756,906.25

WHITE STREET
MOHAWK ST TO MAIN ST



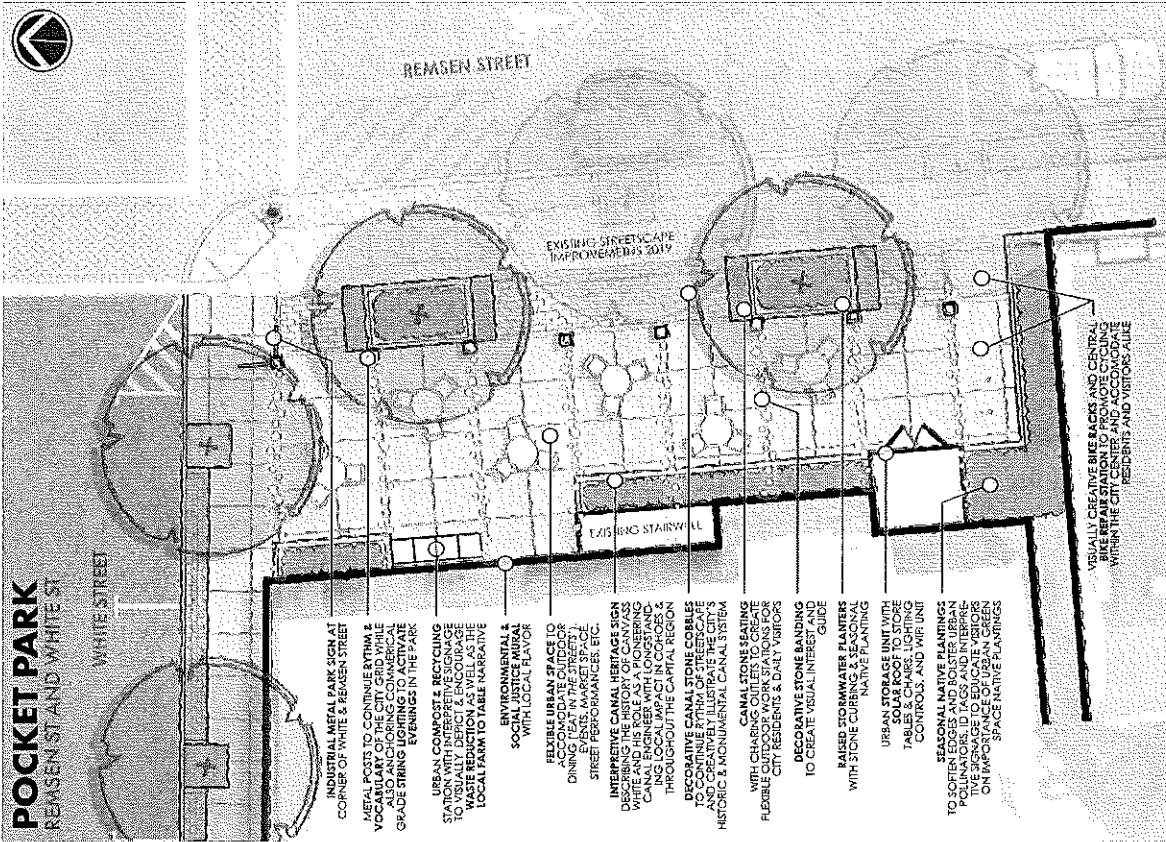
CONCEPT RENDERING: WHITE STREET (MAIN ST TO MOHAWK ST)



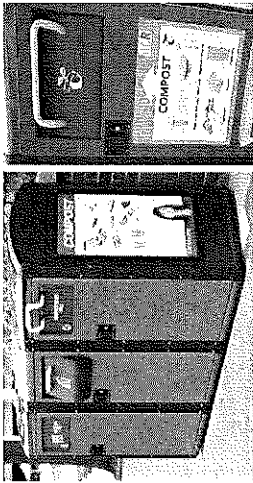
PRECEDENT IMAGERY: REMSEN STREET PHASES I AND II COMPLETED (CAYUGA ST TO HOWARD ST)

WHITE STREET COHOES SMALL BUSINESS DISTRICT
CLIMATE-SMART POCKET PARK AND STREETSCAPE IMPROVEMENTS

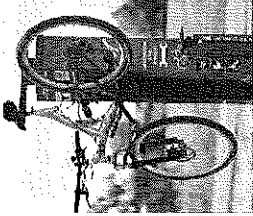




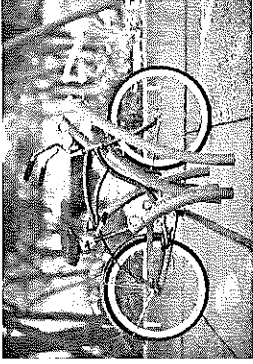
CONCEPT RENDERING: CORNER OF REMSEN ST AND WHITE ST (118 WHITE ST)



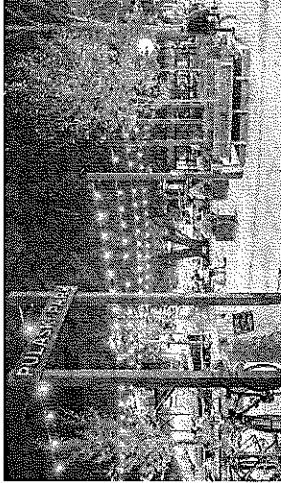
RECYCLING & COMPOST STATIONS BY BIG BELLY



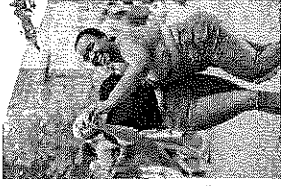
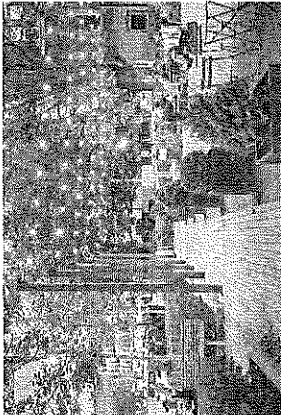
BIKE REPAIR STATION



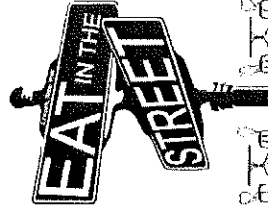
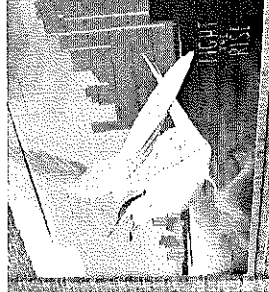
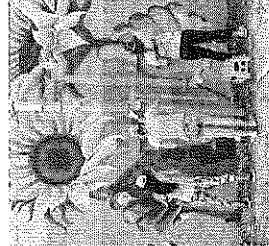
VISUALLY CREATIVE BIKE RACKS



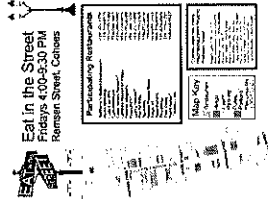
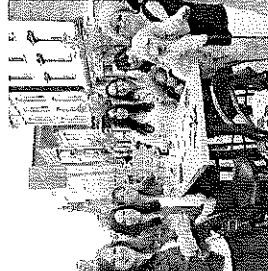
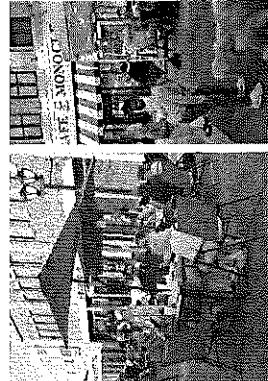
SITE PRECEDENT: PULASKI PARK, NORTHAMPTON, MA



ENVIRONMENTAL & SOCIAL JUSTICE MURAL PRECEDENTS



2020/02/21 EAT IN THE STREETS, COHOES, NY



POCKET PARK COHOES SMALL BUSINESS DISTRICT

CLIMATE-SMART POCKET PARK AND STREETScape IMPROVEMENTS

